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(A joint stock limited company incorporated in the People's Republic of China with limited liability)  
(Stock Code: 1133)

## INTERIM RESULTS ANNOUNCEMENT 2012

The Board of Directors of Harbin Electric Company Limited (the "Company") is pleased to announce the operating results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2012, which were prepared in accordance with accounting principles generally accepted in Hong Kong. Such operating results have not been audited but have been reviewed by Crowe Horwath (HK) CPA Limited.

### CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2012

		Six months ended	
	Notes	30.6.2012	30.6.2011
		RMB'000	RMB'000
		(unaudited)	(unaudited)
Revenue	3	11,163,078	14,614,477
Cost of sales		<u>(8,741,619)</u>	<u>(12,131,566)</u>
Gross profit		2,421,459	2,482,911
Other revenue and net income		140,836	290,685
Fair value gains/(losses) on trading securities		86,600	(290,800)
Distribution expenses		(268,909)	(258,368)
Administrative expenses	4	(1,517,126)	(1,350,659)
Other operating expenses		(30,522)	(58,140)
Finance costs		(23,214)	(30,874)
Share of profits less losses of associates		<u>17,075</u>	<u>4,193</u>
Profit before taxation	6	826,199	788,948
Income tax	5	<u>(131,541)</u>	<u>(113,146)</u>
Profit for the period		<u><u>694,658</u></u>	<u><u>675,802</u></u>

	Six months ended	
	30.6.2012	30.6.2011
Notes	RMB'000	RMB'000
	(unaudited)	(unaudited)
Attributable to:		
Equity shareholders of the Company	701,034	577,356
Non-controlling interests	(6,376)	98,446
	<u>694,658</u>	<u>675,802</u>

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME  
FOR THE SIX MONTHS ENDED 30 JUNE 2012

	Six months ended	
	30.6.2012 RMB'000 (unaudited)	30.6.2011 RMB'000 (unaudited)
Profit for the period	694,658	675,802
Other comprehensive income for the period, net of income tax		
Cash flow hedges	12,127	—
Income tax relating to component of other comprehensive income	(1,819)	—
	<u>10,308</u>	<u>—</u>
Total comprehensive income for the period	<u>704,966</u>	<u>675,802</u>
Attributable to:		
Equity shareholders of the Company	711,342	577,356
Non-controlling interests	(6,376)	98,446
	<u>704,966</u>	<u>675,802</u>

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION  
 AT 30 JUNE 2012

	Notes	30.6.2012 RMB'000 (unaudited)	31.12.2011 RMB'000 (audited)
Non-current assets			
Investment properties		4,810	4,810
Property, plant and equipment		6,082,785	5,799,944
Prepaid lease payments		431,541	433,000
Intangible assets		246,137	261,732
Deferred tax assets		275,617	277,366
Interests in associates		562,974	546,899
Available-for-sale investments		96,637	96,637
Held-to-maturity investments		242,129	

	Notes	30.6.2012 RMB'000 (unaudited)	31.12.2011 RMB'000 (audited)
<b>Current liabilities</b>			
Derivative financial instruments		17,005	3,730
Amounts due to customers for contract work		2,027,360	1,413,194
Trade payables	10	15,959,760	14,646,188
Other payables, accruals and provisions		4,103,301	3,934,593
Deposits received		5,623,228	7,483,656
Amounts due to fellow subsidiaries		43,324	36,266
Advance from holding company		478	2,785
Borrowings — due within one year		614,104	581,623
Tax payables		267,628	920,618
Obligations under finance leases — due within one year		44,079	—
		<u>28,700,267</u>	<u>29,022,653</u>
<b>Net current assets</b>		<u>15,019,777</u>	<u>13,716,925</u>
<b>Total assets less current liabilities</b>		<u>22,962,407</u>	<u>21,373,398</u>
<b>Non-current liabilities</b>			
Derivative financial instruments		3,539	28,941
Deposits received		7,318,877	6,337,141
Advance from holding company		1,295,238	1,169,838
Borrowings — due after one year		1,154,029	1,314,244
Obligations under finance leases — due after one year		155,921	—
		<u>9,927,604</u>	<u>8,850,164</u>
<b>NET ASSETS</b>		<u><u>13,034,803</u></u>	<u><u>12,523,234</u></u>
<b>CAPITAL AND RESERVES</b>			
Share capital		1,376,806	1,376,806
Reserves		<u>9,743,403</u>	<u>9,224,814</u>
<b>Total equity attributable to equity shareholders of the Company</b>		<u>11,120,209</u>	<u>10,601,620</u>
<b>Non-controlling interests</b>		<u>1,914,594</u>	<u>1,921,614</u>
<b>TOTAL EQUITY</b>		<u><u>13,034,803</u></u>	<u><u>12,523,234</u></u>



The Group has not early applied any of the following new or revised standards, amendments and interpretations which have been issued but are not yet effective for annual periods beginning on 1 January 2012:

Amendments to HKFRSs	“Annual Improvements to HKFRSs 2009–2011 Cycle” <sup>(2)</sup>
Amendments to HKFRS 7	“Disclosures — Offsetting Financial Assets and Financial Liabilities” <sup>(2)</sup>
Amendments to HKFRS 7 and HKFRS 9	“Mandatory Effective Date of HKFRS 9 and Transition Disclosures” <sup>(4)</sup>
HKFRS 9	“Financial Instruments” <sup>(4)</sup>
HKFRS 10	“Consolidated Financial Statements” <sup>(2)</sup>
HKFRS 11	“Joint Arrangements” <sup>(2)</sup>
HKFRS 12	“Disclosure of Interests in Other Entities” <sup>(2)</sup>
HKFRS 13	“Fair Value Measurement” <sup>(2)</sup>
Amendments to HKAS 1	“Presentation of Items of Other Comprehensive Income” <sup>(1)</sup>
HKAS 19 (as revised in 2011)	“Employee Benefits” <sup>(2)</sup>
HKAS 27 (as revised in 2011)	“Separate Financial Statements” <sup>(2)</sup>
HKAS 28 (as revised in 2011)	“Investments in Associates and Joint Ventures” <sup>(2)</sup>
Amendments to HKAS 32	“Offsetting Financial Assets and Financial Liabilities” <sup>(3)</sup>
HK (IFRIC)-Int 20	“Stripping Costs in the Production Phase of a Surface Mine” <sup>(2)</sup>

<sup>(1)</sup> Effective for annual periods beginning on or after 1 July 2012.

<sup>(2)</sup> Effective for annual periods beginning on or after 1 January 2013.

<sup>(3)</sup> Effective for annual periods beginning on or after 1 January 2014.

<sup>(4)</sup> Effective for annual periods beginning on or after 1 January 2015.

The directors of the Group anticipate that the application of these new or revised standards, amendments or interpretations will have no material impact on the results and financial position of the Group.

### 3. REVENUE AND SEGMENT INFORMATION

The following is an analysis of the Group's revenue and results by reportable and operating segments for the period under review:

Six months ended 30 June 2012

	Main thermal power equipment RMB'000	Main hydro power equipment RMB'000	Engineering services for power stations RMB'000	Ancillary equipment for power stations RMB'000	AC/DC motors and others RMB'000	Total RMB'000
<b>SEGMENT REVENUE</b>						
Revenue from external customers	6,539,339	1,734,505	1,499,260	392,361	997,613	11,163,078
Inter-segment revenue	1,134,895	—	—	—	—	1,134,895
<b>Reportable segment revenue</b>	<b>7,674,234</b>	<b>1,734,505</b>	<b>1,499,260</b>	<b>392,361</b>	<b>997,613</b>	<b>12,297,973</b>
<b>Reportable segment profit</b>	<b>1,439,507</b>	<b>616,806</b>	<b>111,770</b>	<b>167,603</b>	<b>112,811</b>	<b>2,448,497</b>
Elimination of inter-segment profits						(27,038)
Reportable segment profit derived from Group's external customers						2,421,459
Unallocated head office and corporate expenses						(1,589,121)
Finance costs						(23,214)
Share of profits less losses of associates						17,075
<b>Consolidated profit before taxation</b>						<b>826,199</b>

Six months ended 30 June 2011

	Main thermal power equipment RMB'000	Main hydro power equipment RMB'000	Engineering services for power stations RMB'000	Ancillary equipment for power stations RMB'000	AC/DC motors and others RMB'000	Total RMB'000
SEGMENT REVENUE						
Revenue from external customers	9,938,568	1,433,150	1,752,905	413,312	1,076,542	14,614,477
Inter-segment revenue	1,043,614	—	—	—	—	1,043,614
Reportable segment revenue	<u>10,982,182</u>	<u>1,433,150</u>	<u>1,752,905</u>	<u>413,312</u>	<u>1,076,542</u>	<u>15,658,091</u>
Reportable segment profit	<u>1,663,446</u>	<u>421,458</u>	<u>166,425</u>	<u>101,695</u>	<u>149,693</u>	2,502,717
Elimination of inter-segment profits						<u>(19,806)</u>
Reportable segment profit derived from Group's external customers						2,482,911
Unallocated head office and corporate expenses						(1,667,282)
Finance costs						(30,874)
Share of profits less losses of associates						<u>4,193</u>
Consolidated profit before taxation						<u>788,948</u>

#### 4. ADMINISTRATIVE EXPENSES

Impairment of trade receivables and bills receivable

Included in administrative expenses is the provision of impairment losses for the current period of RMB422,444,000 (six months ended 30 June 2011: RMB380,235,000), in respect of trade receivables and bills receivable are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade receivables directly.

#### 5. INCOME TAX

- (a) No provision has been made for Hong Kong Profits Tax as the Group did not earn any income subject to Hong Kong Profits Tax during the six months ended 30 June 2012 and 2011.
- (b) On 21 November 2008, the Company was named as one of the High and New Technology Enterprise ( ÷ - † " † 8). According to the PRC Law on Enterprise Income Tax promulgated on 16 March 2007, the Company is entitled to a concessionary rate of Enterprise Income Tax at 15% over 3 years, beginning on 17 October 2011.

Except for certain subsidiaries which are subject to an Enterprise Income Tax rate of 15% (six months ended 30 June 2011: 15%), other subsidiaries located in the PRC are subject to the PRC Enterprise Income Tax at a rate of 25% (six months ended 30 June 2011: 25%) on its assessable profits.

(c) According to Circular Guoshuihan [2008] No. 897 “Notice on the issue about withholding Enterprise



## MANAGEMENT DISCUSSION AND ANALYSIS OPERATING RESULTS

For the six months ended 30 June 2012, the Group recorded a turnover of RMB11,163.08 million from its principal business activities, a decrease of 23.62% as compared with the same period last year; and a net profit attributable to the equity shareholders of the Company of RMB701.03 million, an increase of 21.42% as compared with the same period last year. Earnings per share were RMB0.51, an increase of RMB0.09 as compared with the same period last year. Net assets at the end of the period attributable to the equity shareholders of the Company were RMB11,120.21 million, an increase of RMB518.59 million over the beginning of the year; and net assets per share were RMB8.08, an increase of RMB0.38 over the beginning of the year. The increase in profit of Group during the period was mainly attributable to the improvement in gross profit margin and the fair value gains on trading securities.

### INTERIM DIVIDEND

The Board does not recommend an interim dividend for the six months ended 30 June 2012.

### BUSINESS REVIEW

In the first half of 2012, the European debt crisis has been increasingly threatening the global economy and adding its uncertainty and instability.

China's economic growth maintained at an expected rate, posting a year on year increase of 7.8% in GDP growth. The PRC government insisted upon its general direction of progress amid stability to achieve balance among stable development, structural adjustment and curbing inflation, and put more efforts on its austerity measures to ensure a steady overall economic development. In the first half of the year, the demand and supply for power in China remained stable. Power consumption across China suffered substantial decline and only recorded a year on year increase of 5.5%. Investment in power business nationwide posted a year on year increase of 2.3%, while investment in wind power and thermal power recorded a year on year decrease of 37.3% and 16.8% respectively. The proportion of investment in thermal power has been decreased by 4.7 percentage points over the same period last year. Investment in nuclear power also recorded a year on year decrease of 5.1%. The newly installed capacity nationwide has reached 25,850MW, representing a year on year decrease of 8,920MW, which was mainly attributable to the year on year decrease of 7,440MW in thermal power.

Facing with a complex and volatile economic environment and highly competitive market, the Group formulates its strategies and strives for keeping in line with the "Twelfth Five Year Plan", enhancing customer satisfaction and adjusting its structure, improving its management and execution efficiency, so as to make notable progress in all aspects, realize its goal of enhancing efficiency and maintain steady development.

## NEW CONTRACTS

During the first half of the year, the value of new contracts secured by the Group amounted to RMB24.502 billion, which was approximate to that of the same period last year, in which thermal power accounted for 44.30%; hydropower accounted for 7.15%; power plant engineering services accounted for 11.01%; nuclear power accounted for 11.75%; steam power accounted for 6.50%; wind power accounted for 3.63%; and others accounted for 15.66%.

## PRODUCTION AND SERVICES

The total output of the Group's power equipment during the first half of the year remained at a relatively high level, posting a year on year increase of 9.74%, among which were 30 water turbine generators with a total capacity of 3,358.65MW, representing a year on year increase of 20.01%; and 24 steam turbine generators with a total capacity of 9,195MW, representing a year on year increase of 6.41%. In addition, due to delay in construction and unstable delivery schedule of certain projects, the output of 21 steam turbines for power plants with a total capacity of 8,160MW has recorded a year on year decrease of 22.03%, while 18 utility boilers with a total capacity of 6,215MW has recorded a year on year decrease of 51.10%.

## TURNOVER AND COST

As at 30 June 2012, the Group recorded a turnover of RMB11,163.08 million from its principal business activities, a decrease of 23.62% as compared with the same period last year. In particular, turnover of thermal power main equipment business was RMB6,539.34 million, a decrease of 34.20% as compared with the same period last year. Turnover of hydropower main equipment was RMB1,734.51 million, an increase of 21.03% as compared with the same period last year. Turnover of power plant engineering services was RMB1,499.26 million, a decrease of 14.47% as compared with the same period last year. Turnover of ancillary equipment for power stations was RMB392.36 million, a decrease of 5.07% as compared with the same period last year. Turnover of AC/DC motors and other products and services was RMB997.61 million, a decrease of 7.33% as compared with the same period last year.

During the period, the Group recorded a turnover of export of RMB1,710.25 million, accounting for 15.32% of the turnover of the principal business activities. The export was mainly to India and Pakistan.

During the period, the cost of the principal business activities of the Group was RMB8,741.62 million, a decrease of 27.94% as compared with the same period last year, which was higher than the decline in turnover of its principal businesses.

## GROSS PROFIT AND GROSS PROFIT MARGIN

As at 30 June 2012, the Group's gross profit from its principal business activities was RMB2,421.46 million, a decrease of 2.47% as compared with the same period last year. The gross profit margin was 21.69%, an increase of 4.7 percentage points as compared with the same period last year.

Among them, the gross profit from thermal power main equipment was RMB1,412.47 million and the gross profit margin was 21.60%, an increase of 5.06 percentage points as compared with the same period last year. The gross profit from hydropower main equipment was RMB616.81 million and the gross profit margin was 35.56%, an increase of 6.15 percentage points as compared with the same period last year. The gross profit from power plant

2012, the Group's total borrowings amounted to RMB1,768.13 million, of which amount borrowed from various commercial banks and the state's policy banks with interest rates stipulated by the state amounted to RMB1,250.42 million. Among the Group's borrowings, the amount due within one year was RMB614.10 million, an increase of RMB32.48 million over the beginning of the year. The amount of the Group's borrowings due after one year was RMB1,154.03 million, a decrease of RMB160.22 million over the beginning of the year. The amounts received in advance were RMB12,942.11 million, a decrease of RMB878.69 million over the beginning of the year.

## GEARING RATIO

As at 30 June 2012, gearing ratio of the Group (calculated as non-current liabilities over total shareholders' equity) was 0.89:1 as compared to 0.83:1 at the beginning of the year.

## INCOME TAX

According to the provisions of Administrative Measures with regard to the Recognition of High and New Technology Enterprises (• ÷ - | " † 8 © › M# | , ' ) jointly issued by the Ministry of Science and Technology, the Ministry of Finance and the State Administration for Taxation of the PRC on 14 April 2008 and the Administrative Guidance with Regard to the Recognition of High and New Technology Enterprises (• ÷ - | " † 8 © › M# ^ \* 8 Ĩ ' ) jointly issued by the Ministry of Science and Technology, the Ministry of Finance and the State Administration of Taxation on 8 July 2008, the Company and its major subsidiaries were re-recognized as High and New technology enterprises, which entitles the Company to a 15% preferential income tax rate.

## STAFF

As at 30 June 2012, the employees of the Group totaled at 19,874.

## PROSPECTS

In the second half of 2012, the feeble recovery and depression of the global economy continues, while demand and risks coexist in the international power market. The PRC government stays alert on major conflicts and issues arising from economic development and is well poised to remain adamant on its stance of striving for steady progress. As for macro measures, the PRC government has established "optimizing energy structure, promoting environmental-friendly and efficient usage of conventional energy, steadily developing nuclear power, proactively developing hydropower and developing renewable energy in an orderly manner" as its development direction. The PRC government has also approved the "Nuclear Safety Plan (è Ä Œ • Œ)" and issued the "National Strategic Emerging Industries Development Plan under the Twelfth Five Year Plan (• d Z ž ™7 • . + - 3 \* 8 ĩ • • Œ)". Looking ahead, it is expected that more emphasis will be placed on hydropower and the development of nuclear power will continue. At the same time, the proportion of new energy and renewable energy will continue to increase. Recently, International Energy Agency anticipated that the global power output from new energy will reach 6,400TWh with a growth of over 40% in next five years, reflecting the ample space for development of power generation equipment manufacturing enterprises.



## PURCHASE, SALE AND REDEMPTION OF THE COMPANY'S LISTED SECURITIES

During the period, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

## CONTINGENT LIABILITIES

Pending litigation

In 2010, a litigation was brought against the Group's subsidiary namely, 昆明发电机有限公司 ("Kunming Generator"), by one of its customers (the "Plaintiff") in relation to a dispute in sales transaction for a compensation of a sum of approximately RMB8.8 million. The Plaintiff was granted a freezing order by Sichuan Provincial Liangshan Yi Autonomous Prefecture Intermediate People's Court over Kunming Generator's bank deposits of RMB9 million, of which a sum of RMB4 million was subsequently released in return for a pledge of Kunming Generator's prepaid lease payment and buildings with carrying values of approximately RMB1,452,000 and RMB326,000 respectively.

In April 2011, Kunming Generator pledged its machinery with carrying amount of approximately RMB15,712,000 in exchange for a release of the abovementioned bank deposits, prepaid lease payment and buildings. The litigation is still in progress and the directors of the Company consider that the amount of the obligation cannot be measured with sufficient reliability, no provision was made for this pending litigation.

The Group did not have any other significant contingent liabilities as at the end of this interim period.

## PLEDGE OF ASSETS

As at 30 June 2012, certain property, plant and equipment, prepaid lease payments and bank deposits of the Group with net carrying amount of approximately RMB6,238,000, RMB25,075,000 and RMB447,335,000 (as at 31 December 2011: RMB6,389,000, RMB25,363,000 and RMB131,155,000) respectively were pledged to secure banking facilities granted to the Group.

## CODE ON CORPORATE GOVERNANCE PRACTICES

The Company has currently and at all times during the accounting period complied with the provisions of the Corporate Governance Code and Corporate Governance Report set out in Appendix 14 of the Listing Rules of the Stock Exchange.

## THE AUDIT COMMITTEE

The members of audit committee of the Company include Li He-jun, Liu Deng-qing and Duan Hong-yi. The Board's audit committee has reviewed these interim results.

## THE AUDITOR

The Board of the Company appointed Crowe Horwath (HK) CPA Limited as the auditor for the interim period of the year 2012 according to the authority granted at the general meeting. The auditor has reviewed these interim results.

## SHAREHOLDERS' MEETING

The 2011 annual general meeting of the Company was convened in Harbin, PRC on 17 May 2012 and the results of which have been published on the Hong Kong Stock Exchange website and the Company's website.

## DOCUMENTS AVAILABLE FOR INSPECTION

The office of the Company is located at Block B, 39 Sandadongli Road, Xiangfang District, Harbin, the PRC, at where the Articles of Association of the Company and the original copies of the interim report and reviewed financial statements as at 30 June 2012 will be available for inspection.

By order of the Board  
Harbin Electric Company Limited  
LIU Zhi-quan  
Company Secretary

Harbin, PRC, 16 August 2012

As at the date of this announcement, the non-executive Directors of the Company are Mr. Gong Jing-kun, Mr. Zou Lei and Mr. Duan Hong-yi; the executive Directors are Mr. Wu Wei-zhang and Mr. Shang Zhong-fu; and the independent non-executive Directors are Mr. Sun Chang-ji, Mr. Jia Cheng-bing, Ms. Li He-jun, Mr. Yu Bo and Mr. Liu Deng-qing.